		REPLIES TO	THE PRE BID	QUERIES Tender No. IGL/ET2/CP/0	AN Network Connectivity Services	at IGL Installations	
S.No	Page No	Section	Point No	Specification	Queries	Bidder's Remarks	IGL REPLIES
			35	The Proposed SDWAN Solution should provide the Digital user experience Monitoring dashboard (GUI) in a single pane for each individual branch.	Please change as " The Proposed SDWAN Solution should provide the Digital user experience Monitoring dashboard (GUI) or CLI in a single pane for each individual branch."		
			a)	Number of connections initiated.	Number of connections initiated.		
			b)	Number of connection aborted	Number of connection aborted		
			c)	Number of re-transmissions	Number of re-transmissions		Clarification :- These functionalities should
				Application performance wise	Application performance wise		be available on site basis, not user basis.
			d)	rating	rating/Category		
			e)	Network Response Time	Application Name (Well-known and custom)		
			f)	Application Name (Well-known and custom)	Source IP		
			g)	Source IP	Destination IP		
			h)	Destination IP	Number of session		
			i)	Number of session	Analytics		
1	62	Ι	j)	User experience			
				For DC, DR, Nauroji Nagar Office and Kaka nagar :- The proposed SDWAN hardware		Most of the OEM's declare Threat Protection throughtput which includes all the security services.	Clarification: We have asked this feature for limited sites as per locations names
				should be scalable to support up to 2 Gbps of throughput with all services like IPSec, Anti-virus,		Also URL filtering is already enabled in perimeter firewall and enabling on multiple layer will	mentioned, as per requirement branch / site locations may directly access internet and other services without traffic coming to HO
				IPS, SSL/TLS Decryption, Url filtering, IP filtering, etc from Day-	e	only scan the traffic twice which is overhead to the data traffic which	location with protection.
2	64	III	7	1.	in separate section	will be scanned two times.	

3	64	III	8	For Noida sec 03 and ISID office:- The proposed SDWAN hardware should be scalable to support up to 250 Mbps of throughput with all services like IPSec, Anti-virus, IPS, SSL/TLS Decryption, Url filtering, IP filtering, etc from Day- 1.	•	Most of the OEM's declare Threat Protection throughtput which includes all the security services. Also URL filtering is already enabled in perimeter firewall and enabling on multiple layer will only scan the traffic twice which is overhead to the data traffic which will be scanned two times.	Clarification: We have asked this feature for limited sites as per locations names mentioned, as per requirement branch / site locations may directly access internet and other services without traffic coming to HO location with protection.
4	65	VI	3.с	Path performance	Same as Point number 1 in Query. Point needs to be removed because this is favouring single OEM. SDWAN is a network solution and full fledged DEM can be only be achived with endpoint monitoring with agent installation on all endpoint which actually monitor the application from endpoint machine. As per the scope of RFP the monitoring of SDWAN is already taken care under the section V. Centralized management, monitoring and Configuration Section.		Clarification :- This point refer to the traffic between central site to branch location only and not related to user.
5	7	I	Clause 3	Mobilization Period	Mobilization period will be 03 months from the date of issue of first notification of award / Letter of Acceptance (LOA).	Requesting you to amend the clause from 03 month to 05 months. Justification : List of Locations of site is 167 and we have to deliver/supply of Links, Network equipment and APs and later commisioning at each locations most of the locations are remotely will take more than 03 Months till Sign off.So requesting you to amend the clause	Tender condition prevails

6	63	II. General Hardware Specification for SDWAN	22	The bidder needs to provide a display unit at central site for connectivity status of all sites.	Kindly share exact details of display unit required i.e. size in inches, type of connectivity - HDMI, ethernet etc.	This point is raised to make sure that every bidder is meeting minimum criteria to provide display unit. Display unit comes in a range of INR few thousands to	Clarification: The display unit requires for monitoring of links status in real time for the inscope locations. The standard size Display size shall be minimum 43 inches with minimum 1 HDMI, 1 Ethernet, 1
7	64	IV	1	SD-WAN device performance should be in line with the capacity of bandwidth terminating for link 1 & 2 and scalable to support double capacity of Bandwidth from day one.	SD-WAN device performance should be in line with the capacity of bandwidth terminating for link 1, 2 & 5G and scalable to support double capacity of Bandwidth from day one.	Branches should consider maximum 5G dongle bandwidth also from day one. This project is for 5 years and if service provider is considering 4G they should give mandate they will be supplying 4G for next 5 years else if they upgrade to 5G they shall consider bandwidth from day one.	Tender condition prevails
8	65	A. Switches	5	The switches must seamlessly integrate with the existing monitoring tools and ITSM platforms, ensuring compatibility for efficient network management and streamlined incident handling.	Kindly provide details of existing Monitoring tools and ITSM platforms to check the compatinility or confirm if it supports open API	To confirm if proposed platform is compatible with existing ITSM & monitoring platforms	Clarification:- Our SOC team is currently using ArcSight SIEM solution for 24*7 monitoring and alerts. ITSM tool in use is ManageEngine
9	66	For important locations - Offices/Control Rooms/Stores: Type 1	3	Should support 3 dBi for 2.4 Ghz, 3dBi for 5 Ghz	Should support 4.5 dBi for 2.4 Ghz, 4.5 dBi for 5 Ghz	Lower the dBi increases the chances for more disconnections issues on the wireless signals. Higher dBi value have better antenna gain and longer range with strong connectivity.	Tender condition prevails
10	68	2. Special Condition Of Contract	3	For DC and DR replacement for Hardware/ Software failure should include within 4 Hours after authorization of replacement. For other locations support should be on same day/next day.	Requesting to change the hardware replacement for other locations to Next Business Day	OEM provide NBD support for hardware replacement	Tender condition prevails

11	General			Additional Clause	Wekindly request to add following clause Any company that has undergione restructuring / demerger / business transfer, can submit credentials or any other document, as applicable of its subsidiary company subject to the subsidiary being 100% owned by the parent company.		Tender condition prevails
12	68	OPERATIONS AND MAINTENANC E SERVICES	Clause 3.0	engineers support for Working Days (Monday to Saturday) in working Hours (9AM to 6PM) facilities to raise trouble tickets, Coordination and customer support. On Holidays, resident engineer has to remotely coordinate with NOC for resolving the issues. These engineers may need to visit site locations as and when required. These engineers should be provided once the DC link is delivered.	Resident Engineer Qualification and experienced is not mention in SoW Kindly elaborte have To give L1/L2?	Kindly address	One L1 and One L2 resource
13	77-78	SECTION VI SCHEDULE OF RATES	Section IV	In SOR tables there is not provision for Resident engineeer Price. Please confirm we have to bundle with in Links or it will get amend SOR	Kindly confirm		Clarification :- There is no separate line Item for resident engineer. This may be considered while quoting along with the links charges.
14	68	EXISTING LIST OF LOCATIONS		At the end of Table you mentione in RFP "Rest of the locations are kept as provision. Please consider one switch and one WiFi access point at each location. Location details will be shared later	Please give an exact list of Locations which is kept as provision for which one switch and one WiFi access point have to cater at each location. and also confirm this will consider as in L1 or its out of L1	Kindly address	Clarification :-The n/w switch and access point shall be provided at the time of link activation only.

				Multiple work orders for the SDWAN connectivity services should be accepted. The work	Tender condition prevails
15	7	.1 Technic BEC -		orders dates should be in a given year only.	
16	7	Technic .1 BEC -i		Internet links and SDWAN orders happen separately due to licensing fee involvements. Please decouple the SDWAN and Internet prerequisites and allow different purchase orders for SDWAN and Internet.	Tender condition prevails
17	7	.1 BEC -I		Orders would come from different entities. So please allow both entities PO to be considered.	Tender condition prevails
18	7	.1 BEC -I		If the company is certified as ISO 27001 then NOC center need not be certified separately. Please clarify.	Tender condition prevails
19	7	.1 Technic		ISO 27001 covers all Network and Security provisions. Please consider NOC and SOC as single operations.	Tender condition prevails
20	20 1.0 - Scope of Work		Providing bandwidth for internet all the locations and with cloud- based DDoS mentioned locations	Whether DDOS can be applied on Spectra ISP backbone	Clarification :-The DDoS protection can be applied at ISP backbone.
21			Implement NextGen WAN solution	Considering SD-WAN must scaleable for UTM functionality, do we need to procure UTM license for IGL Bhavan, DR Electronic City and KAKA Nagar.	Clarification :-Bidder to consider all the required licenses.
22	1.0 - p	oint (O)	Vendor to follow Cyber Security best practices as per industry norms & IGL guideline	Considering 27001 needs to be followed, if any additional point needs to be factored, kindly confirm	Clarification :-Bidder to follow Cyber security best practices as per ISO 27001 standards.

23	1.0 - I Point 3	The software defined network controller should be capable of running in public cloud (Amazon Web Services, Microsoft Azure, Oracle Cloud and Google Compute Engine)	Spectra will provide SD-WAN infrastructure on FortiNet and It works on Forti-Manager, does not have separate SD-WAN Controller like VERSA SD-WAN Environment. Note: If Forti-Manager goes down, Production traffic does not impact, only new changes to the environment can not be done Note: Forti-Manager is placed at Spectra Hub not on Public Cloud KIndly confirm if that is fine.	Tender condition prevails
24	1.0 - I Point 4	The data plane at the branch locations, data center and in public cloud (Amazon Web Services, Microsoft Azure, Oracle Cloud and Google compute Engine) should be programmable from the central software defined network controller	Data Plane would be controlled by FortiGate-Manager and Forti- Manager would be placed at Spectra Hub "Data Center" on public Cloud. Kindly confirm if that is OK	Tender condition prevails
25	1.0 - I Point 9	The system should support 4G/LTE dongles/SIM on the branch device as a WAN link with the ability to do load sharing of links with broadband and ILL	Either 4G or LTE or SIM, however, only for Spoke Location Kindly confirm if that is OK	Clarification :- This funtionality requires for branch / site location devices.
26	1.0 - I Point 11	The SD WAN should have the ability to bind multiple MPLS links and an MPLS link with public internet link	Whether IGL is using MPLS or just an ask that SD-WAN must support MPLS functionality	Tender condition prevails
27	1.0 - I Point 17	The SD WAN should be capable of sending duplicate data over both links for guaranteed delivery of all applications data and it has to be configurable feature need to be enabled if required	Possible, however, it affect the overall performance of SD-WAN Boxes"Performance", best option is load balancing. Kindly confirm if duplicate copy to be send or not	Clarification :- SDWAN solution should have the ability to identify the best path and data should send over it

28	1.0 - I Point 19	The SD WAN should support one way latency and traffic loss monitoring	"It works on Outbound traffic" define the latency between hub and Spoke" Kindly confirm	Tender condition prevails
29	1.0 - I Point 20	The SD WAN should continuously access performance of critical voice, video or data applications at any given time with the ability	Are you talking about QOS and Bandwidth Classification, VOIP and Data ? Kindly confirm	Clarification :- The solution should access & prioritized the traffic based on its type like voice, video or data as per requirement.
30	1.0 - I Point 26	If a failure of one or more network links occurs and there isn't enough remaining bandwidth to serve all current sessions, current sessions should be adjusted to confirm with the QoS policies		Tender condition prevails
31	1.0 - I Point 27	Should support SSL/TLS Inspection for Invalid, expired or untrusted certificate	Are you sayign to enable SSL inspection for https traffic or kindly clarify, where exactly the certificates would be used and expectation for which traffic. IS there any Certificate Server owned by IGL, if, yes, kindly clarify those details	Clarification :- For internet traffic.
32	1.0 - I Point 28	Should also support passive SLA monitoring of the actual application steered, without the need of sending any active probes, when the application traffic is flowing through the CPE	Metric would be used like Latency, Jitter, packet loss and throughput Hope that is fine	Tender condition prevails
33	1.0 - I Point 29	Should support a combination of Active and Passive SLA to effectively address different applications under different scenarios with configurable check interval, failure and restore thresholds	Hope we must consider a common SLA for the link availablity, not specific to Primary and Secondary Internet link.	Tender condition prevails

				Considering HA for the SD-WAN	1	[
			Capable of HA (High Availability)	6		
			Active/Passive or Active/Active	where 2 Boxes are factored, not		
			and should be capable of	the standalone SD-WAN site, also		Tender condition prevails
			auto & manual failover in case the	not considering HA for AP or		
34	1	.0 - I Point 30	active device fails	Layer Switches		
	1.	.0 1. 10111.50		Minimal Configuration would be		
				required at Spoke sites to connect		
				with Hub		
				and Forti-Gate manager while		
			Tunnel should be automatic &	templates are getting setup at		Tender condition prevails
			dynamic without any manual	initial time.		
			configuration on the edges			
35	1.	.0 - I Point 34	and the controller	Kindly confirm if that is OK		
			The system should allow to			
			schedule the upgrade of devices			
			either individually or in batches as			
			per			
			requirement and the process			
			should be completely automated.	Whether ICL is considering the		Tender condition prevails
			In case the upgrade fails, the device should	Whether IGL is considering the		
				batch upgrade for SD-WAN		
			÷	boxes, AP and Switches altogether		
26	1	0 I D	configuration which was running	or asking for any specific		
36	1.	.0 - I Point 37	before upgrade	technology		
				Minimal Configuartion would be		
				required at Spoke sites to connect		
				with Hub		
				and Forti-Gate manager		
				or		Tender condition prevails
						render condition provins
				while device is getting dispatched,		
			Edge device should support zero-	minimal configuartion ca be setup		
			touch provisioning requiring	before delivery.		
			minimal or no configuration			
37	1.	.0 - I Point 39	at a remote location	Kindly confirm if that is OK		
						Clarification :- The bidder to implement
			The hidden should implement	Whether IGL is considering AAA "TACACS and RADIUS"		access control at in scope site location to
			The bidder should implement			stop unathorized access. Bidder may
			access control system at each site locations with the use of managed	or Anything else		consider any method based on latest
29	1	0 I Deint 42	switches and managed Wi-Fi			standards & security.
38	1.	.0 - I Point 43	switches and managed wi-Fi			- ····································

		The proposed solution should have cloud-based/ On Prem controller to manage all the	In Fortinet SD-WAN, there is no specific controller, Forti-Gate Manager does all the job and even if Forti-Gate Manager goes down, Production traffic does not affect. Forti-Manager would be placed at Spectra Hub "Cloud" not on public Cloud.	tender condition prevails
39	1.0 - II Point 3	edge devices	Kindly confirm if that is fine.	
40	1.0 - II Point 4	The SD WAN should be capable to use all the available links like a. MPLS b. Any kind Internet	Spectra consider, there is no MPLS, however, believe, IGL considering for future propective	tender condition prevails
41	1.0 - II Point 5	The SD WAN should have the ability to bind multiple MPLS links and/or public internet links	Whether IGL is having MPLS connectivity as well, need to understand the architecture	tender condition prevails
42	1.0 - II Point 13	The SD WAN should support L3 protocol functionality like Static routes, OSPFV2, OSPFV3, BGP v3, BGP v4, Policy based routing and IPv6 QoS	Technically, yes FortiGate supports all these functionality However, are you using IPV6 or OSPF and BGP, Kindly provide the details	tender condition prevails
43	1.0 - II Point 6	The SD WAN should support IPv4 and IPv6 from day one	Whether IGL is using IPV6 setup, technically, this is supported, however, we need to understand if IPV6 is used	Clarification :- Currently, we are using IPV4 but devices should support IPV6 as well.
44	1.0 - II Point 10	The SD WAN must include the ability to support network topologies like Hub and Spoke, Full mesh	Hub and Spoke Topology is recommended, however, full mesh is also supported. Is it OK, if Spectra offer the Solution with Hub and Spoke mechanism	tender condition prevails

			Spectra has consider 50% usage of	
			the boxes	
		The hardware at DC, DR and	if bandwidth is upgraded, still	tender condition prevails
		Kaka Nagar should be capable of	boxes would have capability to	-
		supporting two times the	support, hope that is fine.	
45	1.0 - II Point 12	bandwidth specified in scope		
		The solution should be quoted as	Whether IGL is saying that, we	
		per bandwidth requirement of the	should double the bandwidth	
		branches. The proposed appliance	while sizing the main sites or	
		should meet the minimum	branch site SD-WAN boxes.	
		requirement of bandwidth along	For Example : IGL bhavan will	tender condition prevails
		with future scalability of double	have 400 Mbps * 2 and if we	
		the proposed bandwidth & other	double, Box should support 1600	
		technical specifications as per	Mbps	
46	1.0 - II Point 16	RFP	Kindly confirm	
		The solution should support on-		
		device SSL/TLS decryption,		
		including decrypting TLS v1.3		
		traffic,		
		to identify Custom applications		
		based on its Layer 7 signatures		tender condition prevails
			Known/reconized Application will	
		information should be used to	be shown with details	
		successfully perform SDWAN	, however, unknown appliaction	
		steering of Custom HTTPS	would not be identified with name,	
47	1.0 - II Point 17	application traffic	will this be OK	
			Minimal Configuartion would be	
			required at Spoke sites to connect	
			with Hub	
			and Forti-Gate manager	tender condition prevails
		Zero Touch Provisioning of SD-	or the minimal configuartion can	
48	1.0 - II Point 19	WAN device should be available	be done before transportation	

49	1.0 - II Point 22	The bidder needs to provide a display unit at central site for connectivity status of all sites	While giving the Sd-WAN setup with Fortigate environment, FortiGate analyzer can be used, which would be placed at Spectra Hub "POP" and ISP would be given read access to the Analyzer, portal can be used to check the link status, SD-WAN device status etc. which can be used at any laptop. Do you need any Big Screen for analyzer at DC site or online/via Internet portal can be accessed from any machine. Kindly provide the details	Clarification :- The display unit requires for monitoring of links status in real time for the inscope locations. The standard size Display size shall be minimum 43 inches with minimum 1 HDMI, Ethernet, Wireless port etc.
50	1.0 - II Point 25	The system should ensure that the site locations will have their specific static IP's which need to be configured for SDWAN devices. This may vary from 5-10 IP's at each site locations and minimum 64 IP's at Central locations.	At Branch location, BB links are also factored, on BB link static IP can not be given, kindly clarify. If branch site is having ILL, what would be use of static IP at branch site Whether IGL is having Server at DC, DR and KAKA site on which 64 static IP needs to be procured. Considering total 64 Public IP's "inclusive SD-WAN interface IP and it's Gateway and Network ID" for IGL BHawan, DR site and Kaka Site. rest all site, we will consider 10 IP's	tender condition prevails

			WAN SWITCHES WIII NOT WORK IN	
			redundancy, 1 ISP link will	
			terminate to Switch1 and ISP2	
		In case external switches are	link will terminate at Switch2,	
		required to achieve Active-Active	however, further Switch1 and	
		HA of SD-WAN device, then the	Switch2 will connect both the	
		switches must be managed devices	devices to avoid any failure, so	tender condition prevails
		and should be provisioned in	that FW HA can work. Will not	
		redundancy to avoid a single point	require WAN switches to be in	
		of failure in the network. These	redudant mode	
		switches will be under vendor		
51	1.0 - III Point 2	scope	Hope that is fine	
		SD-WAN should have redundant		
		Power Supply and should be		Clarification :- This point refere to specific
52	1.0 - III Point 4	deployed in HA	Recheck	high bandwith locations which are critical.
_				
		All central controller & analytics		
		platforms shall be provided,		
		deployed & managed by		
		bidder at IGL data center /	Forti-Manager would be placed at	tender condition prevails
		Bidder's Cloud. The solution at	Spectra	
		DC and DR sites/ Bidder's cloud	Hub. For which read access can be	
		should be in high availability to	given to IGL	
53	1.0 -V Point 1	avoid single point of failure	Will that be OK	
		The controlized monogoment		
		The centralized management		
		appliance installed at DC and DR		
		must provide a single,		Tender condition prevails.
		unified platform for network		render condition provans.
		service provisioning, monitoring	recheck with IGL.	
		and assurance, change and	Forti-Manager would be placed at	
54	1.0 -V Point 2	compliance management	Spectra Hub, hope that is OK	
		The solution must support zero		
		touch provisioning / plug-n-play		Clarification . Didder may use the are
		for new branches,		Clarification :- Bidder may use the pre
		which entails on-site branch		configured devices to minimize the onsite
		personnel having to make physical		configuration at the time to bring new site
		(i.e. cabling) changes only and	Minimal Configuartion would be	online, it will save time as well. However if
		administrators not having to make	required at Spoke sites to connect	some configuration requires at site that is
		configuration changes to bring	with Hub	fine to bring site up.
55	1.0 -V Point 4	new branches online	and Forti-Gate manager	
55	1.0 - v r 01111 4		and i oru-Gate manager	

56	1.0 -V Point 6	The solution must support end-to- end real-time flow visualization for the application paths for identifying issues and taking corrective actions	Tracking can be be done on Link basis "SLA" Link Failover can be happen with protocol ICMP, HTTP, DNS, we can bind these protocol with any standard appliaction listed in t he box. Hope that is OK	Tender condition prevails
57	1.0 -V Point 9	must support network wide device and network visibility for all the devices in the scope of the solution	FortiGate Devices would be managed by Forti-Manager, AP would be managed by AP controller as per the. LAN switch and PoE switches would not be centralized controlled SD-WAN device, Switches will be integarted along with NAGIOUS Tool, hope that is fine.	Tender condition prevails
58	1.0 -V Point 10	The solution must be able to collect and aggregate traffic statistics for all WAN paths. Traffic statistics should include path utilization, application specific utilization and path performance	transaction Data will be provided, which includes Data In Bytes Hope that is fine, kindly confirm	Tender condition prevails

			location, so we can say 2 GB * 175 size is required other wise data would be purged.		
			If in case, IGL download the raw		Tender condition prevails
			data from FortiGate FW, Spectra can assist in resorting if needed,		
		The solution must store historical	however, would need engangement from OEM and time		
		traffic and performance information to assist with trouble	consuming process. these request		
		analysis,	must not be frequent.		
59	1.0 -V Point 12	traffic forecasting and SLA compliance	Kindly confirm		
60	1.0 -VI Point 2	The SD WAN should support granular Real-Time Monitoring and Historical Reporting like a. Statistic bandwidth usage of all available links. b. Network Statistics including continuous performance monitoring of loss, latency, and packet ordering for all network paths and link utilization	 Supported via MRTG for Internet links only. "Excludes any Application" Packet loss, Jitter "yes" 		Tender condition prevails
61	1.0 -VI Point 3	The SD WAN should be able to generate report for a. Traffic statistics of all the included path b. Specific application utilization c. Path performance	1. Yes, Standard reports can be provided without any customization" which includes Bandwidth Data as in Tranaction data"		Tender condition prevails
62	1.0 -VI Point 7	The SD WAN controller should contain a single dashboard which includes all other device status like CPU, Link Status, event logs etc	would be happening via Forti-Mana	ger	Tender condition prevails
63	1.0 -VI Point 9	The solution should provide an option for scheduling reports	Standard report can be automated from SD-WAN Analyzer.		Tender condition prevails

64	1.0 -VI Point 10	Bidder to provide the display unit for 24*7 monitoring of link status at central site	Whether Cloud based portal is sufficient or not, I mean Fortigate Analyzer access or need specific unit on site, kindly provide more details	Clarification: The display unit requires for monitoring of links status in real time for the inscope locations. The standard size Display size shall be minimum 43 inches with minimum 1 HDMI, Ethernet, Wireless port etc.
65	A Point 1	Visibility, user access control, and threat mitigation at the switch port level	This does not happen via SD- WAN boxes, Whether IGL want us to factor NAC Solution. Whether IGL wants user valation via connecting via either WIFI or LAN, user must be authenticated with Username and Password than poster validation with "OS/AV" etc than it should be allowed to connect to Network. if Yes, Whether IGL can provide VM Hardware on which EMS server can be installed, however, Spectra can install EMS license and maange EMS prospective but VM hardware would be managed by IGL, Spectra can define at exact hardware specifications	Clarification :-To provide the desired functionality if Any additional hardware/software licences required for the implementation of the project will be in the scope of the vendor.
66	A Point 2	It should be able to create rule set based on connected device manufacturer and operating system, user groups and then assign specific VLAN to device	Let me know if you are expecting NAC + AAA functionality, generally NAC does the end user poster validation, however, here the expectation is to assign the different VLAN and groups,generally, this is done with NAC + AAA functions, not only with NAC.	Clarification:- The bidder to implement access control at in scope site location to stop unathorized access. Bidder may consider any method based on latest standards & security. The separate VLAN may required at sites based on the device.

67	A Point 3	It should automatically onboard the Wired and Wireless devices onto the LAN by imposing unified security and networking controls on the ManagementConsidering NAC solution, correct me if wrong	Clarification:- To provide the desired functionality if Any additional hardware/software licences required for the implementation of the project will be in the scope of the vendor.
68	A Point 6	It Should have option to create switch profiles to allow specific settings to be applied to all authorized Switches eeds to understand from IGL in detail	Clarification:- Bidder to provide centralized switch management
69	A Point 7	Central management solution should have Robust Monitoring – Topology views of all managed switches, Port level view, Status monitoring views from single console. eeds to understand from IGL in detail	Clarification:- Bidder to provide centralized switch management
70	A Point 8	Should support switch administrators can use MAC addresses to quarantine hosts and users connected to a Switch unit. Quarantined MAC addresses should be isolated from the rest of the network and LAN	Tender condtion prevails
71	A Point 9	Switch must support micro segmentation to block intra- VLAN traffic to prevent the direct client-to-client traffic visibility at the layer-2 VLAN layer dly provide the used case for this point	Tender condtion prevails

72	A Point 10	Should support in-built network access control feature in switch manager to bounce all the devices by default in onboarding VLAN and based on the devices matching with the specified criteria, devices should be assigned to a specific VLAN. Criteria must support: a.MAC address, b. hardware vendor, c. device family, d. device type, e. device operating system and user group. If bidder not supported in- built, they should include all the required hardware and software resources	Considering NAC solution, correct me if wrong. Considering NAC solution,		Clarification:- To provide the desired functionality if Any additional hardware/software licences required for the implementation of the project will be in the scope of the vendor.
73	A Point 11	switch profiles to allow specific settings to be applied to all authorized Switches	correct me if wrong Where the end device poster can be check.		Clarification :- There is no limitation on the additional features apart from the mentioned that can provide by the bidder.
74		Switch should prevent direct client to-client traffic visibility at the layer-2 VLAN	as layer 2 switch, same IP segment can talk via switch, otherwise all traffic will go via Firewall/SD- WAN. Kindly confirm		Tender condition prevails
75	layer 2 & Authentiaction		dly provide the used case for this p		Tender condition prevails
76	Requirement	Should support IEEE 802.1x Guest and Fallb			Tender condition prevails
77	I. Point 2	Should support IEEE 802.1x Dynamic VLAN	dly provide the used case for this p	oınt	Tender condition prevails
78	B Point 1	Visibility, user access control, and threat mitigation at the switch port level to which Access point is connected from day one	•		Clarification:- The bidder to implement access control at in scope site location to stop unathorized access. Bidder may consider any method based on latest standards & security. The separate VLAN may required at sites based on the device.

79	B Point 4	Data communication between devices should take place in encrypted form to ensure end-to- end security of user information/ data along with implementation of Wireless Security Standards such as WPA, WPA2 and WPA3 with 802.1x and pre-shared key	Between which devices, data should be encrypted. Seems, 801.1X needs to be integrated, which requires Active Directory, along with AAA functionality and poster validation with NAC, kindly confirm which Solution you are exploring.	Tender condition prevails
80	B Point 6	The Solution must have capability to deploy Access point in Point-to- point topology with centralized management and data encryption	Kindly elobrate the requirement	Tender condition prevails
81	B Point 8	Wireless Access points Should support Integrated intrusion detection and prevention system (WIDS/WIPS)	Used case of WIDS/WIPS, SD- WAN will have feature of Anti- malware from Network layer prospective. Kindly elobrate	Tender conditions prevails
82	2.0 - Point 6	The proposed SDWAN solution should be capable of integrating with existing IGL SOC centre	All the Spectra provisioned devices would be integrated along with Spectra NOC, kindly provide the details, what all device setup you are expecting to be done on SD-WAN boxes by Spectra. Are you here asking that IGL SOC carries any SIEM or any other tool Do let me know what additional functionality is expected from Spectra for this integration, with which device this would be integrated	clarification:- IGL have SOC services running on ArcSight SIEM solution. The SDWAN solution should be able to integrate with SIEM solution.

83	2.0	0 - Point 7	Bidder to do the security assessment, mitigation of all devices used under this project and submit the report every 6 months	Kindly elobrate any specific Security assessment, are you saying, Vulnerability assessment or any specific thing to be executed for all the devices. which devices needs to be included SD-WAN ? Switches ? We need to understand the scope in details	Clarification:- Bidder to do the vulnerability assesmnet, mitigation, patching / update /upgrade and hardnening etc for all inscope devices.
84				Do you want WIFI setup in IGL Bhavan, IGL DR and KAKA Site, as per previous discussion, on these sites WIFI is not required, however, in the RFP, these sites are included	Clarification:- The bidder has to keep the WiFi as mentioned in the location list only. Installation shall be done on the requirement basis.
85				Whether the Resident Engineer would sitting in DC Whether Resident Engineer would be given laptop by IGL Whether resident Engineer travel expense from one site to another site would be owned by IGL	Clarification:- Sitting location of the residnent engineer will be DC. Laptop / PC for the resident engineers have to be provided by the bidder. All charges including transport charges, telephone monthly charges etc to be borne by the bidder.
86				Hope IGL is having internal Firewall at IGL Bhavan, IGL DR and KAKA Site, which would remain as it is, correct me if wrong	Clarification:- Internal Networking architecture shall be shared to the qualified bidder at the time of implementation

87	9	7.1 Technical BEC, (point no. V)	Bidder should have their own NOC (Network Operations Centre) in India which should be ISO 27001 certified.	We kindly request the removal of the referenced clause, as ISO/IEC 27001 certification is applicable to an organization or company as a whole, and not specifically to individual departments such as the NOC/SOC. Additionally, please confirm if the ISO 27001 certification held by the organization can be submitted as valid documentary proof in this context.		Tender condition prevail.
88	9	7.1 Technical BEC, (point no. VI)	Bidder should have their own SOC (Security Operations Centre) in India which should be ISO 27001 certified.			Tender condition prevail.
89		Additio	onal clause must be added	Demonstration Requirement: The OEM/Bidder shall provide a comprehensive demonstration of all key features and functionalities proposed in response to this RFP. The demo must clearly showcase how the solution meets the technical and functional requirements outlined in this document. The demonstration should be scheduled within 7 days of the technical bid submission and must be conducted either onsite or virtually, as per the discretion of the purchaser. Failure to provide a satisfactory demonstration may result in disqualification of the bid.	Requiring a demonstration ensures that the proposed solution is not only theoretically compliant with the RFP specifications but also practically viable. It allows the evaluation committee to validate the actual performance, usability, and compatibility of the solution with the stated requirements. A live demo helps identify potential gaps, assess user interface and experience, and confirm that the OEM/bidder possesses the claimed capabilities. This step minimizes the risk of post-award issues and ensures informed decision-making based on tangible evaluation.	Tender condition prevails.

90	67	Hardware Specifications for Wireless (Type-1)	Should support Wifi6E tri-radio 2.4, 5 and 5 Ghz	Wi-Fi 6E and tri-radio requirements are vendor-specific and not necessary for a base-level 2x2 access point. Comparable performance can be achieved using a dual-radio Wi-Fi 6 access point, making it a more cost- effective and practical solution. Request you to kindly ammend this requirment as ''Should support Wifi6 Dual-radio 2.4, and 5 Ghz''	Clarification :- Should support Wifi6E minimum radio frequencies of 2.4 and 5 Ghz. Wi-Fi device should be enterprise grade also.
91	65	VI. SD-WAN Reports and Analytics: Point # 6	The SD-WAN must provide the following reports of Individual link quality/ Virtual link quality on daily, weekly, monthly, yearly etc. a. Packet loss in the links b. Jitter on the links c. Latency of links	Historical reporting will capture reports for parameters like latency, packet loss and link utilization. However, jitter is a very dynamic parameter and is used for real-time analysis of link quality, but not captured in historical reports. Hence request to modify the clause as below: "The SD-WAN must provide the following reports of Individual link quality/ Virtual link quality on daily, weekly, monthly, yearly etc. a. Packet loss in the links b. Latency of links "	Tender condition prevails.
92	65	Reports and Analytics: Point #	All Switches and Wi-Fi Access points should be managed through central dashboard for better	Switches and Wi-fi APs are not a part of SDWAN solution and hence cannot be monitored via SDWAN dashboards. Request to remove this clause from SDWAN analytics section and add in the relevant section of switches and wifi ap.	Clarification:- The centralied dashboard for visibility & control, for Switches & Wi-Fi Access points shall be separate from SDWAN dashboard.

		BEC - I. Bidder should have successfully executed single work order for providing managed secured SDWAN connectivity services of minimum Rs. 1.21 Crores in India in last 7 years	We are one of the largest SDWAN implementor across the globe and have done various instalations with different clients. Most of our clients have global presence (In India as well) and we have NDA agreements with all of them due to which we are not in a position to produce any PO copy /completion	Tender condition prevails.
93	Page 8, 9 & 85, Technical BEC	Required - Single work order / purchase order copy & its completion certificate defining the complete scope of work issued from the end client to the bidder duly certified by end client must be submitted along with the offer with executed value in last 7 years. Copy of detailed purchase order / contract with SOR.	We hereby request you to allow submission of undertaking by the CEO / CountryHead along with CA certificates on its letter head confirming the completion of work along with end client name, project details and its values. Supported by end client email confirmation on SDWAN implementations.	

		sent to the Contractor, may		
		terminate the Agreement, in whole		
		or in part, at any time for its		
		convenience. The notice of		
		termination shall specify that		
		termination is for the Owner's		
		convenience, the extent to which		
		performance of the Contractor		
		under the Agreement is		
		terminated, and the date upon		
		which such termination becomes		
		effective.		
		26.2 The Work that is complete		
		and ready for commissioning as		
		on the date of Contractor's receipt		
		of notice of termination shall be		Tender conditions prevails
		accepted by the Owner on the		
		terms and prices mutually agreed		
		at that time.		
		26.3 For the remaining Work, the		
		Owner may elect:		
		(a) To have any portion completed		
		and delivered at the Agreement	It's an one sided clause / arbirtary	
		terms and prices and / or	clause because such projects	
		(b) To cancel the remainder and	require higher capex based	
		pay to the Contractor an agreed	investment and any termination in	
		amount for partially completed	between will cause heavy losses to	
	Page 38 & 26.0	Goods and Services and for	the bidder/ Implementor. Hence	
	TERMINATION FOR	materials and parts previously	we request you to either remove	
	OWNER'S	procured by the Contractor; and/or		
95	CONVENIENCE	(c) To pay any reasonable and	both parties with 90 days notice.	

96	Page 39 & 28.0 SETTLEMENT OF DISPUTES	28.4 Indraprastha Gas Limited will nominate three independent persons who can be the Sole Arbitrator and intimate the same to Vendor. The Vendor needs to choose one person from the said nominees as Sole Arbitrator. If Vendor fails to choose the arbitrator within thirty (30) days from receipt of a nomination by Indraprastha Gas Limited, Indraprastha Gas Limited will have right to choose the Sole Arbitrator.	Arbitrator appointment shall take place in accordance with the provisions of the Arbitration and Conciliation Act, 1996. We request you to amend the clause accordingly .	Tender conditions prevails
97	Page 39 & 29.0 LIMITATION OF LIABILITY	29.1 Except in cases of wilful negligence or wilful misconduct, and in the case of infringement, the Contractor shall not be liable to the Purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits provided that this exclusion shall not apply to any obligation of the Contractor to pay Price Reduction to the Purchaser and the aggregate liability of the Contractor to the Purchaser, whether under the Contract, in tort or otherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.	cost of repairing or replacing defective equipments is unlimited which is preventing us from	Tender conditions prevails
98	Page 52 & 9.PENALTY	Further, if up time of any locations during any month is less than 50%, IGL will not make any payment for that location during that month	We request you to clarify that "by any location", IGL means Central as well as Site locations . Also, We request you please put some minimum payment % in place of no payment.	Tender condition pravails

99	Page 52 & 9.PENALTY	In case central location link is down, all the remote locations may be treated as down and penalty, as defined above may be applicable to all the locations till services restored	 Please confim as per IGL, central locations are Kaka Nagar Delhi, DC Delhi R K Puram sec 9 and DR Bengaluru. Also clarify that penalty will be applicable when Primary and Secondary links of all the central locations is down and not in a scenario when any one or few central locations being down . 	Clarification:- Central location is considered as IGL Bhawan
100	Page 60 & 1. SCOPE OF WORK	d) Network management using centralized Monitoring System from bidders' cloud	In reference to this point, Please confirm if the Bidder can use SDWAN Manager/Controller hosted in Cloud or On-Prem for management and monitoring of SDWAN,LAN & WLAN Devices.	Clarification:- SDWAN Controller can be hosted in cloud. The login credentials of IGL should be different.
101	Page 60 & 1. SCOPE OF WORK	 l) Dedicated Internet lease line of 20 Mbps on fiber/Copper at site locations. This will work as a primary link. m) Broadband with unlimited data with minimum 100 Mbps bandwidth/ Internet connection on RF/fiber/Cu with 4 Mbps bandwidth. This may work as secondary/back up link 	Broadband should be on fiber,	Tender condition pravails
102	Page 65 & VI. SD-WAN Reports and Analytics	10. Bidder to provide the display unit for 24*7 monitoring of link status at central site.	Please clarify if IGL will be using their existing ITSM and monitoring tool.	Clarification: The display unit requires for monitoring of links status in real time for the inscope locations. The standard size Display size shall be minimum 43 inches with minimum 1 HDMI, Ethernet, Wireless port etc.

		3. Should provide two no of resident engineers support for Working Days (Monday to Saturday) in working Hours (9AM to 6PM) facilities to raise trouble tickets, Coordination and customer support. On Holidays, resident engineer has to	Dequast to clarify if the regident	Clarification:- Sitting location of the residnent engineer will be DC. Laptop / PC for the resident engineers have to be provided by the bidder. All charges including transport charges, telephone
103	Page 68 & 3. OPERATIONS AND MAINTENANCE SERVICES Page 68 & 3. OPERATIONS	remotely coordinate with NOC for resolving the issues. These engineers may need to visit site locations as and when required. These engineers should be provided once the DC link is delivered	Request to clarify if the resident engineers are required to provide support remotely during 6PM to 9 AM from Monday to Sunday and which IGL office these resident engineers will be stationed. We request you to share the LAT	monthly charges etc to be borne by the bidder.
104	AND MAINTENANCE SERVICES	EXISTING LIST OF LOCATIONS	& LONG of 14 locations where its shows "NIL".	Clarification:- Please refere to the locations address provided.
105	Page 76	Rest of the locations are kept as provision. Please consider one switch and one WiFi access point at each location. Location details will be shared later.	As per SCHEDULE OF RATES, we have total 200 locations & as per EXISTING LIST OF LOCATIONS, we have 167 locations, so kindly clarify if we need to consider SDWAN router also for these 33 locations apart from one switch and one WIFI access point.	Clarification:- The bidder has to delivery the link with SDWAN solution at the provisioned locations
106	Page 78	SCHEDULE OF RATES	As per SCHEDULE OF RATES, we have total 200 locations in scope & as per EXISTING LIST OF LOCATIONS, location details of only 167 sites is shared. Please share the location details of remaining 33 locations.	Clarification:- Location details will be shared later as and when the site location live
107		General	Request to confirm who will be responsibile to arrange rack space to install sdwan router & switches, power, passive cabling(from switch/Sdwan router to Access point).	Clarification:- Rack space is already available

108	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	12. The SD-WAN should be able to build connections dynamically between two SDWAN devices leveraging multiple links and apply logic for best path selection, traffic switching, QOS and dynamic link bonding.	Please clarify how frequently does the system need to assess link quality for path selection (real- time, periodic).	Clarification:- Traffic should sent via best path
109	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 The SD-WAN should continuously check the link flaps and link quality parameters and traverse the traffic accordingly. i.e. if the link is not stable then put the link in monitor state, once the link is stable for particular time then start sending traffic on that link. Link flaps or link up/down must not affect the traffic as long as other link is available. 	Please advise which specific metrics define "link quality" — latency, jitter, packet loss, or a weighted combination.	Clarification:- General parameters for checking the quality of a link shall be considered
110	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 The SD-WAN should be able to load balance across links simultaneously or leverage the secondary link for spill-over the bandwidth required for one session exceeds the available bandwidth on the best link. This lets high bandwidth applications have as much bandwidth as they need to perform optimally. So the effective bandwidth at IGL Bhawan should be 800 mbps, Kaka Nagar should be 400mbps and DR site of 400mbps. 	Kindly confirm if the specified bandwidth requirements (800 Mbps at IGL Bhawan, etc.) is for committed throughput or peak utilization. Also, is the simultaneous usage of all available links always expected or only	Clarification:- Both links should be treated equally and should work in Active -Active mode

114	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN Page 61 & I. Technical	 6. The tunnel creation should be automatic without any manual configuration on the edges and the controller. 8. The system architecture should allow the use the most preferred 	will the edges authenticate themselves to the controller — certificates, keys, or other methods. Please confirm if there is a predefined application list and	Clarification:- List of critical applications
		6 The tunnel excetion should be	Please confirm should the tunnel creation be completely zero-touch, or can it involve lightweight bootstrapping. Also confirm how	Tender condition pravails
113	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	5. The architecture should allow for internet break out at the local at branch, centralized location, remote entity (remote location) and cloud based on the application and the policy defined in the software defined network controller.	the level of granularity expected in internet breakout policies (per session, per app, per user, etc.).	Clarification:- Site level Internet breakout shall be considered
112	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	4. The data plane at the branch locations, data center and in public cloud (Amazon Web Services, Microsoft Azure, Oracle Cloud and Google compute Engine) should be programmable from the central software defined network controller.	configuration updates only or full API-based control (e.g., for dynamic QoS changes). Also	Tender condition pravails
111	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 The software defined network controller should be capable of running in public cloud (Like Amazon Web Services, Microsoft Azure, Oracle Cloud and Google Compute Engine etc.) 	Please clarify if the controller is expected to be deployed in multiple cloud environments simultaneously (multi-cloud). Also, Should the deployment in cloud be redundant/highly available and is there a preference for any specific cloud platforms (e.g., AWS over Azure).	Tender condition pravails

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116	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	9. The system should support 4G/LTE dongles/SIM on the branch device as a WAN link with the ability to do load sharing of links with broadband and ILL.	Please clarify Is LTE support expected as an always-on WAN link or purely for backup.Also, Are there specific throughput expectations or SIM providers to be supported in this scenario.	Clarification:- LTE shall be considered as backup
117	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	12. The SD-WAN should be able to build connections dynamically between two SDWAN devices leveraging multiple links and apply logic for best path selection, traffic switching, QOS and dynamic link bonding.	Please confirm does the session- level link bonding require maintaining packet order.Are there constraints on latency difference between bonded links?	Tender condition prevails
118	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 13. The SD-WAN should support link failover due to packet loss, jitter, latency, link flap etc. without TCP and UDP session failover. 	We request you to confirm the acceptable failover time (in milliseconds) for voice/video sessions. Also clarify if it is required to maintain session continuity for both TCP and UDP during link failover.	Tender condition prevails
119	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	17. The SDWAN should be capable of sending duplicate data over both links for guaranteed delivery of all applications data and it has to be configurable feature need to be enabled if required.	For guaranteed delivery, Please confirm if the duplicate packet mechanism be selective (only for specific apps) or global. Also, Let us know how should packet deduplication be handled at the receiving end?	Clarification:- There should not be any data loss over SDWAN network due to packet loss and link quality, if such happens solution should be capable of to resend the data to ensure no data loss.
120	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 18. The SD-WAN should continuously check the link flaps and link quality parameters and traverse the traffic accordingly. i.e. if the link is not stable then put the link in monitor state, once the link is stable for particular time then start sending traffic on that link. Link flaps or link up/down must not affect the traffic as long as other link is available. 	Please clarify the defination of a "stable" link — specific thresholds or observation periods. Also, Are there historical performance logs or thresholds that need to be retained or reported.	Clarification:- Stable link means that there is optimum latency with out any packet drops

121	Page 61 & I. Technical Specification and Functionality Requirement for SDWAN	 21. The SD-WAN must integrate transparently into the existing routing infrastructure. The solution must be completely transparent to existing routing protocols (eg:- OSPF, BGP etc.). All routing functions, including "dynamic path selection" or any other network routing decisions. 	Please clarify should the SD- WAN solution passively observe existing routing (OSPF/BGP) or actively participate in routing. Also, Is policy-based routing expected to coexist with dynamic routing. Please confirm.	Tender condition prevails
122	Page 62 & I. Technical Specification and Functionality Requirement for SDWAN	25. The SD-WAN solution must be able to apply QoS policies to all the traffic seen in the network, including TCP, UDP and other non-TCP traffic types.	Please let us know how many traffic classes are required for QoS (voice, video, data, etc.). Also, Are there any existing QoS markings or should the SD-WAN handle classification from scratch.	Clarification:- Information shall be shared at the time of implementation with qualified bidder only.
123	Page 62 & I. Technical Specification and Functionality Requirement for SDWAN	 24. The SD-WAN solution should support encryptions for end-to-end communication. The solution should use standard encryption technology, such as AES256/above to provide secure connectivity over any type of WAN link. Rekeying functionality should be available in the solution for encryptions. 	Please let us know what encryption standards are acceptable (IPSec, TLS, etc.) for WAN traffic. Is encryption mandatory for all traffic types or	Tender condition prevails
124	7. BIDDER EVALUATION 8 CRITERIA (BEC)	in last 7 years reckoned from the	We are requesting you to consider the value of work executed in case	Tender condition prevails

125	9	7. BIDDER EVALUATION CRITERIA (BEC)	order.	Our understanding is that bidder's can provide separate contracts of SD WAN connectivity as proof of value of work executed (1.21 Cr or more) and contract with at least 100 links with any one of the OEM referred here as proof of their experience. Please confirm whether our understanding is correct	Tender condition prevails.
126	60	SCOPE OF WORK	The Bidder shall ensure: a) Seamless transition from the existing network to the proposed SDWAN network with minimal service disruption	Please clarify who is current provider and what services which are currently installed in IGL?	Clarification:- We are using SDWAN solution, the details will be shared with successful bidder.
127	60		each at IGL ISID Office.	Please clarity the following 1. Will you place order to two different ISPs for each of the two ILL links asked for or Successful bidder should provide both Links? 2. If successful bidder has to provide both the links is it allowed to deliver the second link to be delivered on third party last mile?	Clarification:- Bidder should provide the end to end connectivity with SDWAN solution. The proposed solution should be fully managed services.
128	63	SCOPE OF WORK	43. The bidder should implement access control system at each site locations with the use of managed switches and managed Wi-Fi.	Do you mean that centralized management of Switches and Wi- Fi infra.?	Tender condition prevails

129	63	II. General Hardware Specification for SDWAN	The bidder has to provide a complete SDWAN network connectivity managed solution through any one of the OEMs. i.e, Fortinet, Cisco, Palo-Alto Networks, HPE and Versa Networks	Request to amend the clause to: The bidder has to provide a complete SDWAN network connectivity managed solution through any one of the OEMs. i.e, Fortinet, Cisco, Palo-Alto Networks, HPE, Versa Networks, Netskope and Juniper Networks	Tender condition prevails
130	63	II. General Hardware Specification for SDWAN	 The proposed hardware should be able to communicate with the existing products of different vendors (eg: - Cisco, HP, Juniper, Fortinet etc.) Routers, Switches and firewall. 	Your ask is SDWAN. It will not communicate with NON SDWAN hardware even with existing vendors. Who are incumbent vendors in IGL?	Tender condition prevails
131	63	II. General Hardware Specification for SDWAN	 25. The system should ensure that the site locations will have their specific static IP's which need to be configured for SDWAN devices. This may vary from 5-10 IP's at each site locations and minimum 64 IP's at Central locations. 	Request amendment to up to /29 subnet i.e. total 8 IP address with 5 nos customer usable at other	Tender condition prevails
132	·		Additional Query	Need Clarity whether Customer will provide following at all sites? 1. UPS Power approx. 100W 2. Network rack Space approx. 3RU 3. Proper earthing with E-N voltage <2 Volt	Tender condition prevails

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133	76	SOW	Rest of the locations are kept as provision. Please consider one switch and one WiFi access point at each location. Location details will be shared later.	we have noted that as per SECTION VI SCHEDULE OF RATES bidders are required to quote the rates for 200 locations whereas as per EXISTING LIST OF LOCATIONS only 167 locations are available with Lat long and addresses. We presume that Providing ILL and broadband connectivity to rest of the 33 locations will not be made mandatory and the connectivity will be provided subject to technical and commercial feasibility as bidder cannot asses the feasibility status at bidding stage due to non availability of location details. Requesting concurrence	Clarification:- The provisioned connectivity details count can be figured out by cross matching the SOR site count and location list.
134	78-79	SECTION VI SCHEDULE OF RATES	Unit Rate per day (INR) (excl. of GST)	Our understanding is that the unit rates are to be quoted for total number of links at a particular location on per day basis. Please confirm whether our understanding is correct	Clarification:- Unit rate of particular site includes the ILL/BB charges, device charges etc
135	51	6.0 DURATION OF CONTRACT / MOBILIZATION PERIOD SECTION IV SPECIAL CONDITIONS OF CONTRACT (SCC)	Mobilization Period: Mobilization period will be 03 months from the date of issue of first notification of award / Letter of Acceptance (LOA).	We presume that the mobilization period being referred here is for the timeline of commissioning of links as per scope of the RFP at IGL locations as per SOR (up to 200 locations) However any delay in delivering the links for permission issues from IGL / Clarity on locations /reasons which are not attributable to service provider/bidder are to be compensated suitably and excluded from imposing Liquidated Damages	Tender condition prevails

136	SECTION III GENERAL CONDITIONS OF 34 CONTRACT (GCC)	15.0 LATENT DEFECT If any latent defect (a defect which could not have manifested itself in the normal course of inspection and testing as per relevant codes, test procedures and contract specifications and normal usage as per industry practice will be referred to as latent defect) surfaces within five years of completion of contracted Work, the Contractor shall rectify and make good, as the case may be, within technically reasonable period to the satisfaction of the Purchaser and without any additional liability on the Purchaser, whatsoever.	Please note that the scope of subject RFP is service based and		This being a generic clause and applicable on supply contract	
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1	I				
			19.1 The Contractor shall notify		
			the Owner in writing of all sub-		
			contracts awarded under this		
			Agreement if not already notified		
			in the Contractor's bid and		
			incorporated in the Agreement.		
			Such notification and		
			incorporation shall not relieve the		
			Contractor from any liability or		
			obligation under the Agreement.		
			19.2 Such sub-contracted services		
			shall have to be necessarily in full		
			compliance with the terms and		
			conditions of the Agreement and		
			do not relieve the Contractor of		
			any of his contractual obligations.		Tender conditions prevails
			The Contractor shall be solely		
			responsible for any action,		
			deficiency or negligence of his sub-		
			contractors.		
			19.3 For any sub-contract, the		
			Purchaser is entitled to demand		
			from the Contractor, for approval		
			of the list sub-contractors the	Kindly note that the certain	
			Contractor intends to involve and	ancillary activities such as	
			of the orders he may entrust to	installation, O&M may be	
			them. The Purchaser may further	subcontracted. Further we	
			demand that proposals of	understand that we do ot require to	
		SECTION III GENERAL	competitors be produced for him	notify the authority in case of sub-	
		CONDITIONS OF	to examine. Approval by the	contracting to the affiliates of the	
37	35	CONTRACT (GCC)	Owner cannot give rise to any	bidder.	

			DEFAULT		
			23.1 Except for the cases provided		
			for in Clause "Force Majeure", if		
			the Supplier fails to execute the		
			work or any part thereof with such		
			diligence as will ensure its		
			completion within the time		
			specified in the contract or		
			extension thereof or fails to		
			perform any of his obligation		
			under the contract or in any		
			manner commits a breach of any		
			of the provisions of the contract it		
			shall be open to the owner at its		
			option by written notice to the		
			supplier	1. In case breach of obligation by	Tender conditions prevails
			(a) TO DETERMINE THE	the bidder kindly provide 90 days	
			CONTRACT in which event the	cure period to rectify such breach	
			Contract shall stand terminated	of obligation.	
			and shall cease to be in force and	2. In case the customer invokes	
			effect on and from the date	the risk purchase clause the price	
			appointed by the Owner on that	shall be arrived through a	
			behalf, where upon the Contractor	competitive bidding process and	
			-	not otherwise. Further the price	
			Contractor's work then in	applicable for same goods and	
				similar goods could be different as	
				such the Bidder should not be	
				fastened with liabilities arising out	
		SECTION III GENERAL	or Work, or installations from	of procurement of similar goods	
		CONDITIONS OF		whose costing and pricing could	
138	37	CONTRACT (GCC)	u	be different.	
150	51		Part, may take over the work	se afferent.	

			OWNER'S CONVENIENCE 26.1 The Owner, by written notice sent to the Contractor, may terminate the Agreement, in whole or in part, at any time for its		
			convenience. The notice of		
			termination shall specify that	1. The selected Bidder is required	
			termination is for the Owner's	to make considerable investments	
			convenience, the extent to which	in execution of the project. As	
			performance of the Contractor	such termination for convenience	
			under the Agreement is	by the customer will make bidder	Tender conditions prevails
			terminated, and the date upon	to suffer significant losses . As	
			which such termination becomes	such we request to delete	
			effective.	termination for convenience by	
			26.4 IGL reserves the right to	customer.	
			award the contract for a shorter	2. Kindly note that any foreclosure	
			duration than the specified or	of the contract should be due to	
			foreclose it with adequate advance	material breach of contract by the	
		SECTION III GENERAL	-	bidder and after providing 90 days	
		CONDITIONS OF	change in its business	cure period and not otherwise due	
139	38		requirement.	to change in business requirement.	

			Indraprastha Gas Limited will have right to choose the Sole Arbitrator. 28.5 The Arbitration proceedings shall be held in Delhi and shall be conducted in English Language. The decision of such arbitration	adjudication by a sole arbitrator, the appointment of the sole	Tender conditions prevails
			shall be held in Delhi and shall be conducted in English Language.	agreement providing for adjudication by a sole arbitrator,	
			shall be binding and conclusive upon the Parties. The Parties to	arbitrator cannot be made unilaterally by one of the parties.	
		SECTION III GENERAL CONDITIONS OF	the costs and expenses of any such		
140	39	CONTRACT (GCC)	arbitration.	parties. Request modification.	

			Contractor to pay Price Reduction to the Purchaser and the aggregate liability of the Contractor to the Purchaser, whether under the Contract, in tort or otherwise, shall	Liability cap to the extent of contract value is a showstopper clause for the bidder's to participate in this RFP. The liability cap should be restricted to	Tender conditions prevails
			Purchaser, whether under the Contract, in tort or otherwise, shall	liability cap should be restricted to Annual contract value only.	
		SECTION III GENERAL	Price, provided that this limitation		
141	39	CONDITIONS OF CONTRACT (GCC)	repairing or replacing defective	Therefore, kindly modify the clause accordingly.	

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				Since scope of subject contract is	
			36.1 The title of Ownership in	providing secured SD WAN	
			respect of equipment, materials	connectivity at IGL locations on	
			etc. supplied by Contractor for	service basis, the facilities	
			incorporation in permanent works		
			for execution of contract shall pass		
			on to Owner on the date of issue	bundled service with connectivity	
			of completion certificate.	and shall remain the property of	
			36.2 However, Owner shall have	ISP throughout the contract period	
			the lien on all such equipment,	for resolving the service issue and	
			materials, etc. at any time during	warranty claims with OEMs. The	
			the performance of the contract	facilities will be taken back at the	
			after the date on which Owner	end of contract period.	Tender conditions prevails
			releases any advance payment	Also please note that any telecom	render conditions prevans
			towards the said equipment,	equipment requires license for	
				possession or transfer of telecom	
			thereafter be bound to use the	equipment's. Therefore, only in	
			same only for the purpose	case any equipment's/devices are	
			intended under the contract.	billed to the customer, the	
			36.3 Ownership of any Goods	equipment can be transferred	
			supplied by domestic / foreign	which is not the model scope of	
			Contractor will transfer to	this RFP.	
		36 0 TRANSFER OF TITLE	purchaser on receipt of Goods at	Requesting you to review this	
			IGL stores or any other specified	clause and delete/made it not	
			location as per the Contract	applicable for the subject RFP	
142	41		Agreement.	scope	
	11			STOP -	

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t. Tender conditions prevails
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				Kindly modify the clause as below:	
144	43	45.0 DEFENCE OF SUITS: SECTION III GENERAL CONDITIONS OF CONTRACT (GCC)	agent of the Owner, for the failure, omission or neglect on the part of the Contractor to perform any acts, matters, covenants or things under the Contract, or damage or injury caused by the alleged omission or negligence on the part of the Contractor, his agents, representatives or his Sub- Contractor's, or in connection with any claim based on lawful demands of Sub-Contractor's workmen, suppliers or employees,	If any action in court is brought against the Owner or an officer or agent of the Owner, for the failure, omission or neglect on the part of the Contractor to perform any acts, matters, covenants or things under the Contract, or damage or injury caused by the alleged omission or negligence on the part of the Contractor, his agents, representatives or his Sub- Contractor's, or in connection with any claim based on lawful demands of Sub-Contractor's workmen, suppliers or employees, the Contractor, shall in such cases indemnify and keep the Owner and/or their representatives harmless from all losses, damages,	Tender conditions prevails

		PRICE REDUCTION SCHEDULE (PRS) SECTION IV SPECIAL	in all respect shall not be considered for applying PRS, if delivered within the contractual delivery period. The remaining supply/services/works, which has been completed beyond the contractual period, shall attract PRS @1/2% for the value of the		Tender conditions prevails Both the clauses are applicable
				-	
145	F 1	CONDITIONS OF	which default in delivery has taken		
145	51	CONTRACT (SCC)	place subject to maximum of 5%.	for penalizing the Late delivery.	

				add exclusions to the penalty as	
				follows:	
				(i) Any act or omission on part of	
				the customer including but limited	
				to failure to notify the customer	
				care desk of the bidder through the	
				process defined by the bidder of	
				the service disruption.	
				(ii) Failure of customer	
				application equipment, or facilities	
				including any third party	
				equipment.	
				(iii) Refusal of customer to allow	
				testing or repair of service or	Tender conditions prevails
				service equipment and use by	
				customer of the service on an	
				impaired basis, including refusal	
				to allow access to customer	
			•	premise of the company	
				personnel.	
				(iv) Customer not providing	
			-	infrastructure required for service	
			•	equipment and/or CPE.	
			equipment's or device failure issue		
			-	result in "No problem found"	
				trouble tickets.	
			ii. Scheduled maintenance activity		
		× /	•	with new installation or updates.	
146	52		IGL and acceptance by IGL.	(vii) Customer initiated change	

			CLAUSE IS MODIFIED AS		
			BELOW)		
			14.1 The following provisions		
			may be included in the tenders		
			depending upon nature and		
			relevance of procurement:		
			14.2 Except for the cases of Force		
			Majeure, if the Contractor fails to		
			execute the work or any part		
			thereof with such diligence as will		
			ensure its completion within the		
			time specified in the contract or		
			extension thereof or fails to		
			perform any of his obligation	1. In case of any default kindly	
			under the contract or in any	provide 90 days cure period to	
			manner commits a breach of any	rectify such default, if the bidder	Tender conditions prevails
			of the provisions of the contract, it		render conditions prevans
			-	the said timeframe the customer	
			option by written notice to the	may terminate the contract.	
			Contractor:	2. In case the customer invokes	
			i. To determine the contract in	the risk purchase clause the price	
			which event the Contract shall	shall be arrived through a	
			stand terminated and shall cease to	-	
			be in force and effect on and from		
			the date appointed by the Owner	applicable for same goods and	
			on that behalf, where upon the	similar goods could be different as	
		14. TERMINATION FOR	Contractor shall stop forthwith any	-	
		DEFAULT	of the Contractor's work then in	fastened with liabilities arising out	
		SECTION IV SPECIAL	progress, except such Work as the	-	
	53 and	CONDITIONS OF		whose costing and pricing could	
147	54	CONTRACT (SCC)	be done to safeguard any property	be different.	
147	54	CONTRACT (SCC)	be done to safeguard any property	be different.	<u> </u>

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			execute the work as per contract:		
			If pursuant to award of work, the		
			contractor fails to commence work		
			in a manner described in the		
			contract or if the contractor fails to		
			execute the work in conformity		
			with the documents and if the		
			contractor fails to execute work in		
			accordance with the time schedule		
			or if the contractor substantially		
			suspends work for a period of 14		
			days without authority of Engineer	-	
			In-charge or if the contractor fails		
			to carry out and execute the work		
			to the satisfaction of the Engineer		
			In-charge or if contractor fails to	1. We understand that any	Tender conditions prevails
			supply sufficient or suitable	suspension of work will be solely	
			construction plant, temporary	attributable to the bidder and force	
			works, labour, materials or things	majeure event shall be exception.	
			or if the contractor commits, suffer	2. The term fail to carry out and	
			or permit any breach of any of the	execute the work to the	
			provision of the contract on his	satisfaction is the EIC is too broad	
			part to be performed or observed	and subject to difference of	
			or persist in any of the above	interpretation/opinion. Therefore	
			mentioned breaches of the	any termination should only be for	
			contract for 14 days after notice in	material breach of contract.	
			-	3. Please understand that the	
		14.5 Failure by Contractor		telecom equipment's/devices are	
		SECTION IV SPECIAL	charge requiring such breach to be		
		CONDITIONS OF		without such license cannot	
148	54	CONTRACT (SCC)	abandon the work or if the	possess such equipment's.	

			parts and materials: Owner		
			reserves right to make good, alter,		
			reconstruct or remove such works		
			as may be found to be defective or		
			unsound or imperfect or inferior to		
			the quality specified. The owner is		
			required to give a notice to the		
			contractor for 7 days to remove		
			any defects or deficiencies,		
			pointed out in the said notice and		
			upon failure of the contractor to		
			do so to proceed with the above		
			mentioned remedies. In the event		
			of the owner taking charge of		
			repairs / replacements as		This being a generic clause and applicable
			aforesaid, the cost incurred		on supply contract
			thereon becomes recoverable from		on supply contract
			the contractor.		
			The clause under reference further		
			provides for the contractor's full		
			and extreme liability to be		
			satisfied by the payments to the	Subject clause is more applicable	
			owner of extra costs of such	to supply contract hence the same	
			replacements procured including	is to be deleted as the clause is not	
			erection / installation as provided	applicable for connectivity	
			for in the contract; such extra cost	services wherein the bidder will be	
			being the ascertained difference	committed to provide connectivity	
		14.5 Failure by Contractor	between the price paid by the	basis the uptime agreed.	
		SECTION IV SPECIAL	owner for such replacements and		
		CONDITIONS OF	the contract price portion for such	Please review and modify	
149	55	CONTRACT (SCC)	defective plants and repayments of	accordingly	

			(ARBITRATION)		
			(CORRESPONDING CLAUSE		
			OF GCC IS MODIFIED AS		
			BELOW)		
			15.1 Except as otherwise provided		
			in the Contract where decision of		
			Engineer-in-Charge is final and		
			binding on the contractor, in the		
			event of any claims, disputes or		
			differences arising out of or in		
			connection with this Agreement,		
			the same shall be settled through		
			Arbitration as provided hereunder.		
			The disputing Party shall serve a		
			written notice of dispute to the		
			other Party within fifteen (15)		Tender conditions prevails
			days of arising of such claim,		
			dispute or difference.		
			15.2 Pursuant to such notice, the	In accordance with the Supreme	
			Parties hereto shall promptly and	Court decision in Perkins Eastman	
			in good faith attempt to resolve	Architects DPC & Anr. V. HSCC	
			such claim or dispute or difference	(India) Limited where the court	
			through discussions and	took the view that in an arbitration	
			negotiations with a view to bring	agreement providing for	
			out an amicable resolution and	adjudication by a sole arbitrator,	
			settlement.	the appointment of the sole	
			15.3 If the said claim or dispute or		
				unilaterally by one of the parties.	
		SECTION IV SPECIAL	discussions and negotiations	We propose arbitrator to be	
		CONDITIONS OF	÷	mutually appointed by both the	
150	55	CONTRACT (SCC)	written notice of dispute, then	parties. Request modification.	

151	56 and 57	SECTION IV SPECIAL CONDITIONS OF CONTRACT (SCC)	 18.1 Grounds of termination: IGL shall be at liberty to terminate the contracts at its sole discretion on any of the following grounds: i. If the contractor has got the contract by fraudulent means or suppression of material fact, which would have bearing on the award of contract. ii. The contractor goes insolvent iii. If the continuance of the business is stopped by any court of law or any authority of Government. vii. The contractor breaches any of the provision of the contract then IGL shall have liberty to terminate the contract. 	suppression of material fact, which would have bearing on the award of contract provided that such activities can be proven by way of documentary evidence. ii. The contractor goes insolvent iii. If the continuance of the business is stopped by any court of law or any authority of Government. vii. The contractor breaches any of the provision of the contract then IGL shall have liberty to terminate the contract. Provided a cure period of 90 days is provided to rectify such breach.	Tender conditions prevails
152	9	SECTION I , 7. BIDDER EVALUATION CRITERIA (BEC) 7.1 Technic	VI. Bidder should have their own SOC (Security Operations Centre) in India which should be ISO	Request to ammed this to SOC/NOC in India as the connectivity and SDWAN solution shall be managed by bidders NOC only	Tender condition prevails
153	9	7.0 BIDDER EV. 7.2 Financia	II. Net Worth : Bidder's Net worth should be positive as per the preceding financial year audited	Request you to remove this clause	Tender condition prevails

154	55	15 SETTIEMEN	15 SETTI	written notice of dispute to the other Party within fifteen (15)	The Parties shall try to mutually get the dispute resolved. In the	Tender conditions prevails
155		PRICE REDUCTION SCHEDULE	PRICE REDUCTI ON SCHEDUL	Entire Clause	Kindly reconsider this clause since any reduction in price would result in losses for the successful bidder. May please make Liquidated Damage clause in lieu of this	Tender condition prevails
156		1.0 SCOPE OF WORK, Pg.60		c) Providing the bandwidth for internet with DDoS Mitigation Capacity	Please clarify if we need to provide the DDoS mitigation at the DC, DR and Kaka Nagar locations only or at all the locations where we have ILL links. Kindly share the DDoS volume if needed.	Clarification:- Bidder to provide internet bandwidth with DDoS protection at the locations mentioned i.e, IGL Bhawan, kaka Nagar & DR site (point no. g, h, I :page no.60)
157		1.0 SCOPE OF WORK, Pg.60		 I) Dedicated Internet lease line of 20 Mbps on fiber/Copper at site locations. This will work as a primary link. 	Are we good to deliver 20 Mbps ILL links over RF if not feasible on fiber? In the BoQ section, all links are mentioned as fiber only.	Clarification:- RF link are not permitted to use at IGL sites
158		II. General Hardware Specification for SDWAN. Pg 63		15. For the dual link sites, both the links should be from different ISP as well as different POP's and routes.	Please confirm if we can deliver both circuits from different POPs with a Single ISP provider.	Tender condition prevails
159		II. General Hardware Specification for SDWAN. Pg 63		15. For the dual link sites, both the links should be from different ISP as well as different POP's and routes.	Please confirm that where we have a secondary link as broadband, should it also be from a different service provider and a different POP ?	Tender condition prevails

160	Penalty Pg No 52	The bidder should give uptime guarantee of 99.5% or above on monthly basis for all locations specifically for primary link.	For the locations, single BB link is required please consider SLA on best effort basis only and 98.5% where we have a single ILL link.	Tender condition prevails
161	1.0 SCOPE OF WORK, Pg.60	m) Broadband with unlimited data with minimum 100 Mbps bandwidth/ Internet connection on RF/fiber/Cu with 4 Mbps bandwidth. This may work as secondary/back up link.	The clause says it will be secondary link then please clarify about the primary link at the locations only single link of BB is requested.	Clarification:- In some sites as mentioned in the location list are having only one BB link.
162	Penalty Pg No 52	The bidder should give uptime guarantee of 99.5% or above on monthly basis for all locations specifically for primary link.	Though we will try our best to maintain the maximum uptime however request to consider 98.5% uptime for primary link (each link)	Tender condition prevails
163	Penalty Pg No 52	There will be no penalty on backup link if the primary link is working. However if both the links are not working, the penalty for back up link will be same as per above clause.	Please clarify if there will be any in case secondary link is working and primary link is down.	Clarification:- No Penalty. However, restoration of the primary link should be done on priority basis. Auto failover should done seamlessly.
164	16.3 General Notes: Pg 35	Payment shall be released within 45 days after receipt of relevant documents complete in all respects.	Payment terms seems very stringent. Acceptance should be provided Site wise and should be released within 24-48 hours of delivery	Tender condition prevails
165	16.3 General Notes: Pg 35	Payment shall be released within 45 days after receipt of relevant documents complete in all respects.	In case any of the location is on hold due to customer dependency then the payment must not be put of hold for delivered locations.	Tender condition prevails
166	General	Site access and permission	All kind of permission/access at site from feasibility check to link delivery will be arranged by customer. Inbuilding internal cable routing in false celling and under POP wall will be in customer scope of work	Tender condition prevails

				Customer has to ensure the site		
				readiness before bidder depute		
				engineer at site for installation.		
				Delay due to site readiness will		Tender condition prevails
				not be consider under the delivery		
				time lines and no penalty or LD		
167		General	Site readiness	will be applicable on bidder.		
				SLA/downtime calculation will be		
				done basis the trouble ticket raised		
				by the customer with the bidder		
				central helpdesk. Bidder will share		
				the monthly uptime report with the		Tender condition prevails
				customer where all the SR will be		
				captured along with detailed		
168		General	SLA calculation	RFO/RCA.		
				In case, any of the location is		
				declared as Not Feasible due to		
				any constraint which is beyond the		
				control of the bidder then bidder		Tender condition prevails
				have the right of declare the		
				location technically not feasible		
				and no penalty/LD must be		
				applicable for the same and the		
				site will be excluded from bidder		
169		General	Not Feasible	scope.		
				Please confirm the topology type		Clarification, Existing tonology is Full
				whether it will be Hub and		Clarification:- Existing topology is Full Mesh
170		General	Topology	Spoks/Full Mesh/partial Mesh.		Mesh
				Please confirm the routing		Clarification:- Shall be shared at the time of
				protocol whether it will Static or		
171		General	Routing Protocol	BGP.		implementation
				What OEM is the Exisitng		
			The Bidder shall study the existing			Clarification:- The existing SDWAN
		SDWAN	SD-WAN setup and design the	is required to device the migration		solution is from Infinity Labs
172	60	Solution	new secure SD-WAN architecture	plan strategy.		
			The software defined network			Clarification:- We have some applications hosted at multiple clouds
			controller should be capable of			
			running in public cloud (Like			
		CDWAN	Amazon Web Services, Microsoft			
150		SDWAN	Azure, Oracle Cloud and Google	Does IGL has any Cloud presnece		
173	61	Solution	Compute Engine etc.)	today? If so, please list the CSP's		

174	63	General Hardware Specification for SDWAN General Hardware Specification for SDWAN	SDWAN Device should have the inbuilt security capabilities (Like Anti-virus, Anti-Botnet, , IPS , QoS etc) in the SDWAN device. DoS Protection should be available at SD-WAN device level.	Does IGL not require Unified threat protection features of Content filtering ? Ddos protection is generally Internet Service. Please explain ehat is meant y SDWAN device level.		Tender condition prevails Tender condition prevails
176	69	EXISTING LIST OF LOCATIONS	HW, Requirements at Noida and ISID office	At ISID and Noide Sec 3, there are 50-150 users, we suggest to increas ethe AP's to be 3-4 AP's per site to support concurrency?		Tender condition prevails
177	64	General Hardware Specification for SDWAN	Solution should provide the Digital user experience Monitoring dashboard (GUI) in a single pane for each individual branch. a) Number of connection initiated. b)Number of connection aborted c)Number of re-transmissions d)Application performance wise rating e)Network Response Time f)Application Name (Well- known and custom) g)Source IP h)Destination IP i)Number of session j)User experience	because this is favouring single OEM versa. SDWAN is a network solution and full fledged DEM can be only be achived with endpoint monitoring with agent installation on all endpoint which actually monitor the application from endpoint machine. As per the scope of RFP the monitoring of SDWAN is already taken care under the section V. Centralized management, monitoring and Configuration Section. Enabling DEM on SDWAN device leads to considerable performance degradation and LAG in the data traffic.		Clarification:- These functionalities should be available on site basis, not user basis. We are not demanding for DEM.
178	67	Hardware Specifications for Wireless	Should support 3 dBi for 2.4 Ghz	Should support 4 dBi for 2.4 Ghz,	Lower the dBi increases the chances for more disconnections issues on the wireless signals. Higher dBi value have better antenna gain and longer range with strong connectivity.	Tender condition prevails
179	12	Section 1/Clause 12.7	IGL reserves the right to reject any or all the bids received at its discretion without assigning any reason whatsoever.	We propose Bank to be liable for any damages. Loss caused due to such rejection. Further, Bidder should have the right to appeal for any unconditional rejection		Tender conditions prevails

180	Section 3/ Clause 7	Confidentiality	We propose this clause to be made mutual in order to protect the information of both parties	Tender conditions prevails
181	Section 3/ Clause 18	Assignment	We propose to make this assignment clause mutual. We also propose to include requirement that either party may assign this Agreement and/or a COF to an Affiliate or as part of a corporate reorganization, consolidation, merger or sale of substantially all of its assets by providing advance written notice to the other party of any such proposed assignment.	Tender conditions prevails

182	37	Section 3/ Clause 23	Termination for default	We propose that current clasue shall be replaced with the folloiwing and any termination should be subject to Early Termination Charges. "a) Either Party (the "Non- Defaulting Party") may terminate a Service upon written notice of termination to the other Party ("Defaulting Party") if (i) the Defaulting Party breaches a material provision of this Agreement or the applicable purchase order and the Defaulting Party fails to cure such breach within thirty (30) days after receipt of written notice of breach from the Non-Defaulting Party or (ii) any bankruptcy, insolvency, administration, liquidation, receivership or winding up proceeding is commenced in respect of the Defaulting Party. b) Customer fails to make a payment when due and Customer fails to cure such breach within fifteen (15) days after receipt of written notice from Bidder. "	Tender conditions prevails
183	37	Section 3/ Claus 24	Owner may determine/Terminate the contract	Deletion required	Tender conditions prevails
184	37	Section 3/ Claus 25	Termination for Insolvency	Deletion required	Tender conditions prevails
185	38	Section 3/ Clause 26	Termination for Convenience	We propose deletion of this clause in entirety. The termination can only be with prior written notice of 90 days for cause.	Tender conditions prevails

186	38	Section 3/ Clause 27	Force Majeure	Force Majeure shall be subject to the Customer's payment obligations accruing under this Agreement up to the date of a bona fide Force Majeure Event and notwithsind anything mentioned in the agreement, If during the Service Term Bidder is unable to provide Services for a period in excess of sixty (60) consecutive days for any reason set forth in this Section, then either Party may terminate the affected Service(s) upon written notice to the other Party, and both Parties shall be released from any further future liability in relation to such Service(s).	Tender conditions prevails
187	39	Section 3/ Clause 28	Settlement of Disputes	The Contractor should have the right to chosse any other person as a sole arbitrator, in the event the contractor is failed to come on a conclusion on list of names proposed by IGL	Tender conditions prevails

					exisiting clause with the	
					following:	
					-	
					Notwithstanding any other	
					provision hereof, neither party	
					shall be liable for (a) any indirect,	
					incidental, special, consequential,	
					exemplary or punitive damages or	
					(b) any damages for lost profits,	
					lost revenues, loss of goodwill,	
					loss of anticipated savings, loss of	
					customers, loss of data,	
					interference with business or cost	
					of purchasing replacement	
					services, arising out of the	
					performance or failure to perform	Tender conditions prevails
					under this agreement, whether or	_
					not caused by the acts or	
					omissions or negligence	
					(including gross negligence or	
					wilful misconduct) of its	
					employees or agents, and	
					regardless of whether such party	
					has been informed of the	
					possibility or likelihood of such	
					damages. For any liability not	
					excluded by the foregoing, Bidder	
					shall in no event be liable in an	
					amount that exceeds, in the	
		Section 3/			aggregate for all such liabilities,	
188	39	Clause 29	L	Limitation of Liability	the most recent twelve (12)	
					We propose to make this clause	
					mutual. Both parties must seek	
					prior written consen before	Tender conditions prevails
		Section 3/			quoting or using name of each	
189	39	Clause 30	Р	Publicity and Advertisement	other.	

				are already providing LDs,	
				claiming Indemnity is penalizing	
				us twice for the same default.	
				We suggest that clause for	
				indemnity be kept mutual. We	
				further suggest Indemnity clause	
				to be framed as under that either	
				party to indemnify each other for	
				the following:	
				1. For third party IPR	
				infringement claims	
				Provided that the indemnification	
				obligations shall be subject to	
				following :-	
				a) Immediate notice to be sent by	Tender conditions prevails
				the Indemnified party.	Ĩ
				b) Control of the defence of the	
				claim by the indemnifying party.	
				c) Assistance by the indemnified	
				party in the defence at the expense	
				of the indemnifying party.	
				In no event shall either party be	
				liable to the other for any indirect,	
				incidental, special, consequential,	
				exemplary or punitive damages	
				including, but not limited to,	
				damages for lost revenue, lost	
		Section 3/	Contractor to Indemnify the	profits, loss of goodwill, loss of	
190	42	Clause 40	Owner	data, technology, equipment or	
		Section 3/			Tender conditions prevails
191	43	Clause 45	Defence in Suit	We propose deletion of this clause	 render conditions prevans
		Section 3/		This clause muts be mutual in	 Tender conditions prevails
192	45	Clause 52	Compliance with Laws	nature	render conditions prevans

193	46	Section 3/ Clause 54	Indemnity	following: "i)The maximum aggregate liability of Bidder, with respect to all indemnity claims under the RFP including intellectual property claims, shall in no event exceeds, the most recent twelve (12) months of charges collected by Bidder pursuant to the applicable PO giving rise to the liability. ii. Under no circumstances shall either Party be liable for any indirect, consequential or incidental losses, damages or claims including loss of profit, loss of business or revenue."	Tender conditions prevails
194	47	Section 3/ Clause 55.10	Indemnity	We propose deletion as the cause is covered under clause 54	Tender conditions prevails
195	47	Section 3/ Clause 55.12 - 55.14	Contractor to indemnify the Employer	We propose deletion as the cause is covered under clause 54	Tender conditions prevails

		Section 4/		We propose that current clasue shall be replaced with the folloiwing and any termination should be subject to Early Termination Charges. "a) Either Party (the "Non- Defaulting Party") may terminate a Service upon written notice of termination to the other Party ("Defaulting Party") if (i) the Defaulting Party breaches a material provision of this Agreement or the applicable purchase order and the Defaulting Party fails to cure such breach within thirty (30) days after receipt of written notice of breach from the Non-Defaulting Party or (ii) any bankruptcy, insolvency, administration, liquidation, receivership or winding up proceeding is commenced in respect of the Defaulting Party. b) Customer fails to make a payment when due and Customer fails to cure such breach within fifteen (15) days after receipt of		Tender conditions prevails
		Section 4/		fails to cure such breach within fifteen (15) days after receipt of		
196	53	Clause 14	Termination for default	written notice from Bidder. "		
170					1	

		Section 4/		We propose that current clasue shall be replaced with the folloiwing and any termination should be subject to Early Termination Charges. "a) Either Party (the "Non- Defaulting Party") may terminate a Service upon written notice of termination to the other Party ("Defaulting Party") if (i) the Defaulting Party") if (i) the Defaulting Party breaches a material provision of this Agreement or the applicable purchase order and the Defaulting Party fails to cure such breach within thirty (30) days after receipt of written notice of breach from the Non-Defaulting Party or (ii) any bankruptcy, insolvency, administration, liquidation, receivership or winding up proceeding is commenced in respect of the Defaulting Party. b) Customer fails to make a payment when due and Customer fails to cure such breach within fifteen (15) days after receipt of	Tender conditions prevails
197	57	Clause 18	Termination for failure	written notice from Bidder. "	
				We are unable to comply with this	
				requirement since details of	You can give declaration that you have no
				litigation cases form part of our	litigation with IGL or the litigation will not
			Farme 10 · Dataila of litic the	confidential information, which	make any impact of on the services wich
100			Form - 10 : Details of litigation	we are unable to share with any	will be provided to IGL
198		section 7	(on Bidder"s letter head)	third party.	

199	9	7.2	annual turnover achieved by the bidder as per their audited financial results during any one of preceding three financial years	preceding three financial years shall be Rs. 50 Crores	Tender conditions prevails
200	9	7.4	defining the complete scope of work issued from the end client to the bidder duly certified by end	completion certificate defining the complete scope of work issued from the end client to the bidder duly certified by end client must be submitted along with the offer	Tender condition prevails
				We suggest "The bidder should give uptime guarantee of 99.5% or above on monthly basis for all Tier 1 and critical locations in HA design specifically for primary link." Table to be read as follows -	tender condition prevails
201	52	9.0 PENALTY			

				TCL proposes to contract via	
				Novamesh Limited as an	
				Contracting Entity for non	
				network services. (Novamesh is	tender condition prevails
				100% subsidary of TATA	
202				Communications Ltd)	
				TCL should be able to bill	
				customer once service is offered	
			DURATION OF CONTRACT /	even during 3 months mobilisation	tender condition prevails
203	51	Section 6	MOBILIZATION PERIOD	period	
205	51	Section o			
				Customer should pay as per the	
			(f) No interest charges for delay in		Tender conditions prevails
		Section 16.3/	payments, if any, shall be payable		render conditions prevans
204	35	Clause f	by Purchaser.	of delay in payment by customer.	
204	33	Section 4/	by Fulchaser.	Tata Comm Proposes this clause	
205	51	Clause 8	Price Reduction Schedule	to be deleted.	tender condition prevails
203	51	Section 4/	Flice Reduction Schedule		-
206	50		Demalting	Tata Comm Proposes this clause to be deleted.	Tender conditions prevails
206	52	Clause 9	Penalties	Payment term to be quarterly	1
		Section 1/			
207	52	Section 4/		advance, net 30 days from invoice	tender condition prevails
207	53	Clause 11	Terms of Payment	submission	
200		Section 3/	Deductions from the Contract	Tata Comm Proposes this clause	Tender conditions prevails
208	44	Clause 46	Price	to be deleted.	F
				Prices can vary based on site	
				feasibility and cost increase from	
				OEM.TCL will try to keep the	Tender conditions prevails
• • • •		Section 3/		same unit price, but can be	
209	44	Clause 50	Repeat Order	different based on cost inputs.	
				Tata Comm will have capex	
				investment to deliver the service,	Tender conditions prevails
				termination for convenience is not	render conditions prevails
_		Section 3/ Claus	Owner may determine/Terminate	accepted. Tata Comm Proposes	
210	37	24	the contract	this clause to be deleted.	
		Section 3/ Claus		Tata Comm Proposes this clause	Tender conditions prevails
211	37	25	Termination for Insolvency	to be deleted.	render conditions prevans
		Section 3/		Tata Comm Proposes this clause	Tender condition prevails
212	36	Clause 22	Price Reduction Schedule	to be deleted.	
				Payment term to be quarterly	
		Section 3/		advance, net 30 days from invoice	Tender condition prevails
213	34	Clause 16	Payment Terms	submission	

214	12	Section 1/Clause 12.3	IGL reserves the right to split the total scope of work among more than one bidder.	Preference is to award entire order to one bidder. Scope awarded to TCL should be agreed before COF signing. Once COF is signed, there shouldn't be any change in scope.		Tender conditions prevails
215	10		The SD-WAN should support if the bandwidth of a single session exceeds the availability on any link, the link must be able to use multiple links simultaneously.	for different users accessing a single application by distributing the packets/session/flows	Spillover is not applicable to Session based load sharing as a single session cant be split over 2 links."SD-WAN uses per session load balancing as it provides predictive performance. Sessions are load balanced based on 5 tuple information and with multiple sessions multiple links will be used.	Tender condition prevails
216	11		The SD-WAN should have the ability to bind multiple MPLS links and an MPLS link with public internet link	links(MPLS + MPLS, MPLS +	We understand the requirement is to leverage both links in an active/active ir-respective of any combination.	Tender condition prevails
217	12		The SD-WAN should be able to build connections dynamically between two SDWAN devices leveraging multiple links and apply logic for best path selection, traffic switching, QOS and dynamic link bonding.	Request to modify as follows The SD WAN should be able to build connections automatically/dynamically between two SDWAN devices leveraging multiple links and apply logic for best path selection, traffic switching, QOS and dynamic link bonding/aggregation "		Clarification:- The desired functionality is to reduce the mannual intervention and get the benefits of automation however some times its may required
218	34		Tunnel should be automatic & dynamic without any manual configuration on the edges and the controller.	Request to modify as follows "Tunnel should be automatic/ dynamic without any manual configuration on the edges and the controller."	Conflicts with #6 where its asked The tunnel creation should be automatic without any manual configuration on the edges and the controller. For consitency please alllow automatically/dynamically.	Tender condition prevails

219	36	SD-WAN solution should have capability to mitigate the effect of packet drop in underlay for specific or all applications using Forward Error Correction and Packet Replication to improve end-user experience. These features must be enabled dynamically when configured thresholds of SLA are breached, they must not be configured as "Always-oN	Request to modify as follows SD- WAN solution should have capability to mitigate the effect of packet drop in underlay/overlay for specific orall applications using Forward Error Correction and Packet Replication to improve end-user experience.	Conflicts with # 17 where it's mentioned the feature should be configurable if required. Recommended to only enable for highly critical Applications.	Tender conditions prevails
220	38	 balancing on basis of per packet and per session based on application requirements. Some applications like FTP which are used for bulk file transfer should be able to utilize per packet load balancing to avoid choking of a single link during file 	the packets/session/flows across multiple links to ensure high application performance for bandwidth intensive applications such as multi-media streaming,	Please modify for Wider OEM participation as each OEM uses different methods for forwarding Per Packet or Per Session	Clarification:- To achive the desired feature and functionality there is no limitation specefic the any OEM, the bidder may use any method to achieve this.
221	2	SDWAN Device should have the inbuilt security capabilities (Like Anti-virus, Anti-Botnet, , IPS , QoS etc) in the SDWAN device	Request to modify as follows " SDWAN Device should have the inbuilt security capabilities (Like Anti-virus,/Anti-Botnet/Advanced malware protection, IPS, QoS, URL Filtering etc) in the SDWAN device"		Clarification :-This functionality requires to detect, stop and protect from the malicious traffic flow between branch to branch, branch office to central site and from internet.

		The solution should support on-			
222	17	device SSL/TLS decryption, including decrypting TLS v1.3 traffic, to identify Custom applications based on its Layer 7 signatures and not based on IP address. This information should be used to successfully perform SDWAN steering of Custom HTTPS application traffic.	Layer 7 signatures . This information should be used to successfully	Not all OEMs require TLS/SSL Decryption for identifying applications as the edge devices are able to identify applications based on signatures and other traffic patterns using Deep packet Inspection techniques.	Tender Condition Prevails
223	7	For DC, DR, Nauroji Nagar Office and Kaka nagar :- The proposed SDWAN hardware should be scalable to support up to 2 Gbps of throughput with all services like IPSec, Anti-virus, IPS, SSL/TLS Decryption, Url filtering, IP filtering, etc from Day-1.	proposed SDWAN hardware should be scalable to support up to 2 Gbps of throughput with all services like IPSec, Anti-virus/Advanced Malware protection, IPS, Deep Packet Inspection or SSL/TLS Decryption,	Not all OEMs require TLS/SSL Decryption for identifying applications as the edge devices are able to identify applications based on signatures and other traffic patterns using Deep packet Inspection techniques. Anti virus is more of an Endpoint protection while Advanced Malware protection is applicable for the Network.	Tender Condition Prevails
224	8		should be scalable to support up to 250 Mbps of throughput with all services like IPSec, Anti- virus/Advanced Malware	applications as the edge devices	Tender condition prevails

225	2	interfaces must be configurable LAN/WAN from the central orchestrator.	Il the orchestrator. LAN/WAN roles le as should be appropriately assignable based on hardware design and Requirments	We understand for these locations only 2 WAN links are required and device should have a spare port in case a ports goes faulty rather re-configuring a port. Most OEMs have designated WAN/LAN Ports. We recommend aligning the requirement to the actual WAN/LAN deployment scenario, which will allow for better sizing, optimized cost,	Clarification :- Currently we have a requirement of 5 ports and the mentioned 6 ports is with respect to the future perspective. In future, the bidder has to provide the SDWAN device with mentioned ports to meet the requirement without any additional financia implication.
226	Page 65 of 101, Section A, Switches	The switches must seamlessly integrate with the existing monitoring tools and ITSM platforms, ensuring compatibility for efficient net management and streamlined incident handling.			Tender condition prevails
227	Page 66 of 101, Section I, Hardwar e specifica tions for Managed switches Manage ment. Point 8	Should support Telnet, SSHv HTTP, HTTPS with IPv4 and IPv6 Management			Tender condition prevails

228	Page 66 of 101, Section B, Managed Wireless LAN Solution .Point 6	The Solution must have capability to deploy Access point in Point-to- point topology with centralized management and data encryption.		Tender condition prevails
229	Page 67 of 101, Section I, Hardwar e Specifica tions for Wireless For importan t locations - Offices/ Control Rooms/S tores: Type 1, General Require ments, Point 4	Maximum datarate for Radio 1 should be 570 Mbps, Radio 2 should be 1180 Mbps		Tender condition prevails

	Page 67 of 101, Section I, Hardwar e Specifica tions for Wireless For stations only: Type 2, General Require ments,	Should support Wifi5 dual-radio		Tender condition prevails
230	Point 2 Page 67 of 101, Section I, Hardwar e Specifica tions for Wireless For stations only: Type 2, General Require ments, Point 2	2.4 & 5 Ghz Maximum data rate for Radio 1 should be 400 Mbps & Radio 2 should be 850 Mbps		Tender condition prevails